



Business Credit Builder Questionnaire

Thank you for contacting Fast Business Credit, Inc. We are looking forward to the opportunity to support your business and help it build business credit to secure access to funding, credibility and to improve your cash flow to help you grow in 2014 and beyond.

These may be some of the areas that would help with additional funding for your business for 2014.

- Maybe revenue has been off and you're looking to invest in **new leads** and client acquisition.
- Maybe your **website or branding** materials need a professional upgrade to land more business.
- Maybe you're looking to expand into a **new market** that requires more capital.
- Maybe you need development funds to create a new **value-added product**.
- Maybe your **technology budget** needs a boost to take your marketing system to the next level.
- Maybe it's time to expand your **staff or capacity** to handle a **wave of new business** in 2014.

No matter what your reasons might be for seeking new funding, we want you to know that it could be a lot easier than you think to secure funds to expand any part of your business that's critical for your success in 2013 and beyond.

We can Help, and Here's the Next Step in the Process

Please complete our Business Credit Builder Questionnaire in as much detail as possible and email it back to us (same email that it was sent to you) before your scheduled appointment time.

Why is this Business Credit Builder Questionnaire so Important for You to Secure Funding and Credibility?

Here are the top three questions we receive from new prospective clients like yourself about securing business credit, funding and credibility:

1. What type of business credit and funding will I get for my business? Cash or Vendor lines?
2. How much funding will I receive?
3. How fast will I receive the funding?

Those ARE the KEY QUESTIONS and YOU deserve straight answers, which will differ for every business and will vary based on your individual situation. Obviously, just as when you apply for a personal or home loan, approval for any type of business financing depends on meeting the criteria lenders use to evaluate the creditworthiness of your business and determine the type of funding you'll receive.

Here are some of the criteria that come into play for business credit:

- How long have you been in business (under the entity)?
- What is the annual revenue and net profit of the business the last two years?
- How much money revenue comes from credit card revenue? Cash sales?
- What is your business credit score with the big three business credit bureaus?
- Do you even have a business credit score or is your business financially naked?
- What is your personal credit score? Many lenders who offer cash options may check to see how you've managed personal finances in the past before lending money to your business.

There are many other important factors that will determine what type, how much and how fast your business will secure more financing to grow. In addition, there are two other critical factors most people miss that often lead to early business failure:

1. Cash Flow Management
2. Financial Credibility

Cash flow management is the ability to optimize the flow of money in and out of your business. Too many entrepreneurs make the mistake of covering operating expenses with their own capital or using personal credit, rather than relying on vendor credit lines to buy time and preserve cash on hand.

Financial credibility is missed by 95% of small businesses and is one of the primary reasons they never grow to the next level. If a major joint venture partner, supplier, vendor, or client pulled your Dun & Bradstreet®, Experian® or Equifax® report right now, what would they see? What picture of financial credibility would you be giving? Too many businesses leave this to chance.

No matter how great your product, reputation, or past achievements may be, big prospects and joint venture partners are being more cautious than ever in today's economic environment. They're taking more steps to protect themselves than they did back in 2005-2007 and this can mean a huge opportunity cost to you in lost business if you don't have the right business credit foundation in place. To the big lenders, many companies look no better than a 17 year old mismanaging their first \$500 Visa® card.

Remember those three important business credit questions? You may qualify for more funding and get it faster than you think, but you must take the right steps in the right sequence.

Take the next step and complete the Business Credit Build Questionnaire (you can fill it in online as a PDF), *save it and reply to this e-mail with the completed questionnaire.*

Your Senior Business Analyst will be using this information to give you specifics to those three questions for your business on your scheduled consultation. If for any reason you are NOT able to make your scheduled appointment, please call within 24 hours to reschedule at **1-888-313-6333**.

Name*: _____

Business Name*: _____

Business Entity Type*: _____

Business Phone Number*: _____

Fax Number (if applicable)*: _____

Mobile Number*: _____

Mailing Address*: _____

Email Address*: _____

Web Site Address*: _____

Social Media: _____

Date: _____

*Required Fields

CONFIDENTIALITY NOTE

The information contained within this questionnaire is confidential information, intended only for the use of a Fast Business Credit Senior Business Analyst and the person completing this questionnaire. If the receiver of this questionnaire is not the intended recipient, the receiver is hereby notified that any dissemination, distribution, copy or publication of the questionnaire is strictly prohibited.

Learn How to Secure More Funding and Credibility to Grow Your Business TODAY!

Introduce Us to Your Business

To get started, we'd like you to tell us a little more about you and your business. The following questions have been designed to help us identify key points to help build business credit (both vendor and cash lines of credit) for your business.

1. What year and month did your business start? What year and month did you incorporate or form an LLC?

2. What type of business or businesses are you in? (e.g. manufacturing, wholesaling, retail, professional service)

What specific products or services do you provide?

3. Do you have a partner? If so who is your partner and what percentage of ownership do they have of the business? _____

4. How many employees do you have? _____

5. How much funding and at what time frame are you looking to secure the funding?

a. Cash lines of credit: \$ _____

b. Time frame (be specific, 30, 60, 90 days): _____

c. Vendor lines of credit: \$ _____

d. Time frame (be specific, 30, 60, 90 days): _____

Your Business Financials - This will Help us Determine the Amounts of Cash Lines of Credit Your Business May Qualify for and How Fast.

6. What revenues and profits has your business generated in the past 2 years and what do you project for the current year? If you do not have 2 years of history, include the years you do have.

7. Previous Year 2013 Revenue: _____ Pre-Tax Profit: _____

8. Current Year (Forecast) 2014 Revenue: _____ Pre-Tax Profit: _____

9. What do you expect to be your monthly Visa®/Mastercard® revenue in 2014? _____

10. Do you have receivables (if so, how much)? _____

11. Does your business own equipment? If so, what is the fair market value:

12. Do you produce monthly financials (profit & loss statements)? ___ YES ___ NO

13. Do you know the business credit score for your business in the following bureaus (if so please fill in)?

a. Dun & Bradstreet®: _____

b. Corporate Experian®: _____

c. Corporate Equifax®: _____

Your Personal Financial Information - This is very important when it comes to securing cash lines of credit

14. What is your personal credit score or estimate with (yes personal credit does play a factor with cash lines of credit):

a. Experian®: _____

b. Equifax®: _____

c. Transunion®: _____

d. When was the last time you checked your personal credit scores (date) _____

15. Do you have any major derogatories on your personal credit (in the last 2 years):

- a. Personal bankruptcy: _____ YES _____ NO
- b. Foreclosure: _____ YES _____ NO
- c. More than 3 late payments past 60 days: _____ YES _____ NO
- d. Large amount of personal debt consolidated: _____ YES _____ NO
- e. Other comments:

16. Do you have retirement money an IRA? _____ YES _____ NO (if YES, how much?)

17. Do you have equity in your home? _____ YES _____ NO (if YES, how much? _____)

CONGRATULATIONS! YOU HAVE TAKEN A MAJOR STEP IN THE PROCESS TO SECURE MORE FUNDING FOR YOUR BUSINESS.

**PLEASE COMPLETE & RETURN VIA EMAIL (IS BEST) AT LEAST 3 HOURS BEFORE OUR
MEETING*:**

 **Mail:** PO Box 80867 Las Vegas NV 89180
 **E-Mail:** tony@fastbusinesscredit.com
 **Phone:** 1-888-313-6333
Website: www.FastBusinessCredit.com

***Failure to Complete the Questionnaire and E-mail it to us Before Your Scheduled Appointment will Cause it to Be Rescheduled (We need the information to help you).**